## Disability Insurance Companies Comparison by Contract Features

(updated 09/01/2013)

|  | GUARDIAN"                           | MetLife  | TheStandard*                                     | UnionCentral AUNI Company  AMERITAS TO        | Principal* Financial Group                 | MassMutual GROUP                                     | Northwestern<br>Mutual                           |
|--|-------------------------------------|--|--|---|--|--|--|
| Non-Cancellable,<br>Guaranteed Renewable | <b>√</b>                            | <b>✓</b>   | (by Rider)<br>✓                                  | (by Rider)<br>✓                               | <b>√</b>                                   | <b>✓</b>   | <b>✓</b>   |
| Own Occupation                           | ✓                                   | (by Rider)<br>✓  | ✓  | ✓   | (by Rider)<br>✓                            | (by Rider)<br>✓                                      | Riders: 2yr Own Occ / Modified Own Occ / ANY Occ |
| Lifetime Benefits Rider                  | ✓                                   | <b>✓</b>   | To Age 65, 67                                    | To Age 65, 67                                 | To Age 65, 67                              | To Age 65, 67  | To Age 65, 67                                    |
| Presumptive Clause                       | ✓ Can be recoverable                | (by Rider)  Must be  Irrecoverable                     | Must be  | ✓ Can be recoverable                          | (by Rider)  Must be  Irrecoverable         | (by Rider)  Must be  Irrecoverable                   | Must be  |
| Residual / Partial<br>Benefits Rider     | > 15% Income Loss<br>✓ To Age 65,67 | > 15% Income Loss<br>✓  To Age 65,67                   | > 20% Income Loss<br>PLUS<br>Loss of Time & Duty | > 15% Income Loss PLUS Loss of Time & Duty    | > 20% Income Loss PLUS Loss of Time & Duty | > 15% Income Loss PLUS "Reduced Capacity to Perform" | > 20% Income Loss<br>PLUS<br>Loss of Time & Duty |
| Mental/Nervous                           | ✓<br>To Age 65,67                   | 2yr Limit OR<br>To Age 65,67<br>(depends on Occ Class) | ✓<br>To Age 65,67                                | 2yr Limit OR 5yr Limit (depends on Occ Class) | 2yr Limit                                  | 2yr Limit  | 2yr Limit  |
| Future Increase Rider                    | ✓                                   | ✓  | ✓  | ✓   | ✓  | ✓  | <b>✓</b>   |
| Cost of Living<br>Adjustment Rider       | ✓                                   | <b>√</b>   | ✓  | <b>~</b>                                      | ✓  | ✓  | ✓  |
| Normal Maternity                         | <b>√</b>                            | (by Rider)<br>✓  | ✓  | <b>✓</b>                                      | <b>√</b>                                   | Excluded   | <b>√</b>   |